

Unit number	Unit title	Elements	Links to other levels
	Core Units		
CPC 501	Develop strategic partnerships and alliances for commissioning	A Identify partners where mutual benefits can result or there are requirements for joint working	301
		B Negotiate, agree and implement the governance arrangements and parameters for joint working	401
		C Review and evaluate the performance and outcomes of joint working	
CPC 502	Maintain governance of a person centred commissioning culture that promotes inclusion, cohesion and regeneration	A Develop a coherent strategic approach to all systems and processes	302
		B Support community provision as alternative to purchased services	
		C Monitor and evaluate the impact of commissioning on inclusion, cohesion and regeneration	402
CPC 503	Manage the environment in which your organisation operates	A Evaluate internal and external trends and changes	303
		B Position your organisation to respond rapidly to change	403
		C Prepare for the potential impact of future development	
CPC 504	Negotiate the agreement and implementation of sustainable commissioning strategies for positive outcomes	A Collate and present evidence for a sustainable strategy to achieve outcomes	304
		B Negotiate agreement for strategic proposals	404
		C Ensure that the agreed strategy can be delivered and the outcomes achieved	
	Optional Units		
CPC 505	Plan the workforce to achieve outcomes	A Embed workforce planning into commissioning strategies	310
		B Position the organisation to respond to changes in workforce requirements	
		C Monitor and review workforce plans in the light of progress towards outcomes	426
CPC 506	Secure financial resources for your organisation's	A Review the generation and allocation of financial resources	315
		B Evaluate proposals for expenditure	

	plans	C Obtain financial resources for your organisation's activities	409
CPC 507	Establish and maintain an organisational culture of risk awareness	A Embed the concept of risk into all systems and procedures	
		B Develop a learning organisation that takes a positive view of risk identification and management	
		C Incorporate the outcomes of managing risk into planning and development	
CPC 508	Engage with the decision making process in your organisation	A Develop productive working relationships with the key decision makers relevant to your organisation	313
		B Provide advice and information to ensure key decision makers understand the effect of commissioning decisions	413
		C Encourage and enable an organisation wide understanding of the decision making process	
CPC 509	Enable your organisation to align or pool budgets with a partner	A Agree and establish governance arrangements for aligned or pooled budgets	411
		B Prepare an aligned or pooled budget for negotiation and agreement	
		C Enable monitoring and evaluation of the impact of expenditure from aligned or pooled budgets	
CPC 510	Develop a joint strategic needs assessment and delivery strategy	A Aggregate information on outcomes required by each partner	412
		B Aggregate information on supply available to meet outcomes	
		C Prepare and implement a joint delivery strategy to meet needs of local population	
CPC 511	Implement self directed support in your organisation	A Forecast the impact of self directed support on commissioning priorities and outcomes	418
		B Ensure that commissioning strategies enable individuals, families and communities to control support services	314
		C Review and evaluate the impact of self directed support on commissioning priorities and outcomes	
CPC 512	Assess the impact of commissioning policy and strategy on improving outcomes for individuals families and communities	A Make a preliminary impact assessment of commissioning policy and strategy on improving outcomes for individuals, families and communities	410
		B Make a full impact assessment of commissioning policy and strategy on improving outcomes for individuals, families and communities	

CPC 513	Use information to take critical decisions	A Obtain the information needed to take critical decisions	413
		B Analyse information for decision making	313
		C Take critical decisions and advise and inform others	
CPC 514	Develop a supply chain strategy for your organisation	No elements	417
CPC 515	Manage change in organisational activities	A Identify and evaluate opportunities for improvements in activities	414
		B Plan the implementation of change in activities	312
		C Agree and implement the introduction of change	
CPC 516	Manage a programme of complementary projects	No elements	
CPC 517	Assure your organisation delivers quality services	A Develop quality systems and standards for your organisation	425
		B Monitor the quality of services	
		C Improve quality throughout your organisation	
CPC 518	Develop teams to manage the commissioning of services for adults, children and young people	A Assess the effectiveness of teams to manage the commissioning of services for adults, children and young people	427
		B Develop the effectiveness of teams to manage the commissioning of services for adults children and young people	
CPC 519	Provide leadership for your organisation	No elements	